



MSL Group signs agreement with Financial and Legal Insurance

Monday, November 7, 2011

MSL Legal Expenses ("MSL"), part of MSL Group, has signed a three-year agreement with Financial and Legal Insurance to provide exclusively personal and commercial lines legal expenses insurance (LEI) products to its broker networks and individual clients.

This agreement concludes a thorough review of pricing and product comparisons, with Financial and Legal being awarded the long-term contract.

Nick Garner, MSL Group Managing Director said: "We have carried out a comprehensive review of the structure of our business, which included the contractual arrangements we needed to have in place to deliver competitive and attractive LEI products.

"With the process now concluded, we are able to look ahead to a period of stable growth as we continue to partner with Financial and Legal over the coming years. With a strong agreement now in place we can continue to create and deliver new products to our broker base. With a number of products in the pipeline, we anticipate an exciting year ahead for MSL. "

In an additional development, MSL's claims service has been improved with each case handler now able to take complete control of the claim from first notification of loss (FNOL) through repair and hire to the point of recovery.

This provides MSL's policyholders with dedicated assistance throughout the claims cycle, plus the added benefit of enabling customers to access updated information on the status of their claim.

Jody Litt, Claims Manager commented: "Our new business structure provides an enhanced claims experience to our customers. We are now in a position to drive our business forward in the most proactive way."

Formed in 1988, MSL is one of country's longest established independently-owned legal expenses insurance providers. The company offers a range of innovative and comprehensive legal expenses insurance products and services for the Independent broker and insurance intermediary sector. MSL is a fully-regulated member of the Financial Services Authority (FSA).

The company recently formed an agreement with Keychoice Distribution to add MSL's motor and family LEI products onto their online trading platform, making the products available to some 1,000 brokers.

Ends

About MSL Group

MSL Group, includes MSL Legal Expenses Ltd (MSL LE), MSL Vehicle Rental Ltd and MSL Vehicle Solutions. LEI products are underwritten by Financial and Legal Insurance Company Ltd. With over 20 year's industry experience, the Group relationships provide a full suite of legal expense insurance policies and accident management services to partners.

MSL LE is authorised and regulated by the Financial Services Authority.
www.msl.co.uk, www.financialandlegal.co.uk

MSL LE products include:

- MSL Motor - protecting innocent victims of road traffic accidents;
- MSL Household - assisting householders and their family members in the defence of their legal rights;
- MSL SME Business - a commercial policy for businesses, to cover the financial burden that a legal action can attract;
- MSL Landlord - to assist landlords when they become involved in property disputes or debt recovery.
- MSL ID Theft Assistance – helping people restore credit for people who believe they have become the victim of identity theft.
- MSL UK & European Breakdown Assistance – national vehicle breakdown and recovery service.
- MSL Home Assist – emergency help 24 hours, 365 days' access to qualified trades people to minimise damage to homes as a result of a domestic.